

## THE BENEFITS

- Be associated with an International event attracting around 1 million people as well as National & International media exposure.
- Branding of your company on an impressive Tall Ship for duration of your event.
- Unique event location - open deck spaces, imposing masts & rigging, beautiful saloons, spectacular views.
- High quality & creative cuisine.
- VIP service for you and your guests from the moment you arrive.
- Unique opportunity to meet the Captain and crew of a working Tall Ship.

## BESPOKE FOR YOU

From 50 to 250 people, 3 hours to a full day, berthed at the quayside or at sea, we will create a special event for you!

There are ships to suit all sizes of groups and we will provide catering and entertainment to suit your requirement.

## THE FOOD -

brought to you by 

Great food is an essential ingredient for your Tall Ships event & that's precisely what Millar Catering will bring to the Galley table! Our menus offer a range of delicious, beautifully presented & professionally served options to impress your guests & ensure your event is as spectacular as the views over the River Clyde. Using some of the finest Scottish ingredients coupled with our team's creative ability & boundless enthusiasm we can guarantee the food will be an experience in itself & will help make your event a most memorable occasion.

## ENTERTAINMENT SUGGESTIONS:

- Piper to meet and greet
- Jazz trio
- Casino night
- Pirates of the Clyde
- Family fun day
- Treasure Hunt
- Acrobats, magicians....

## Terms and Conditions

Each hospitality package (the "Facilities") is supplied by Sail Inverclyde Limited (the "Company") to the party contracting to use the same (the "Purchaser") as agreed with the Company in consideration of payment (the "Fee") subject to the summary terms and conditions set out herein for The Tall Ships Races event in Greenock specified above in the Booking Form (the "Event") onboard a participating Tall Ship (the "Ship"). The Booking Form for the Facilities together with the summary of the terms and conditions shall comprise the contract for the license of the Facilities (the "Agreement"). Application and receipt of the Fee does not guarantee that an application will be successful.

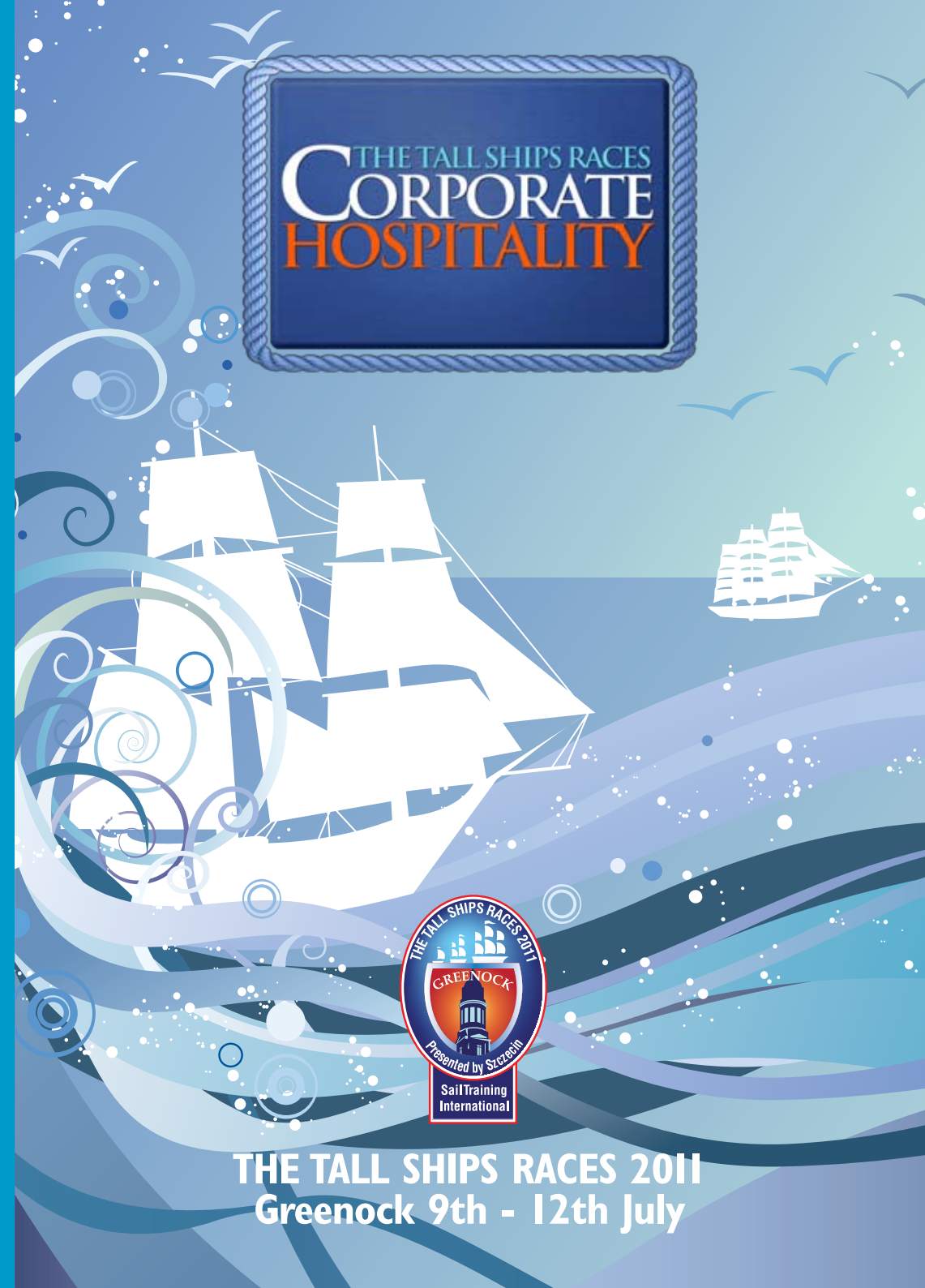
The summary terms and conditions are as follows:

1. The Facilities will only be available on the day of the Event in the period which is no more than one hour before the start of the Event and on or after such event terminates.
2. The license of the Facilities gives the Purchaser the right to enjoy from time to time the Facilities as set out in this Agreement. The Purchaser is not permitted to transfer, assign, sub-contract or syndicate this Agreement or any of the rights and terms of this Agreement without the express prior written consent of the Company.
3. The Facilities are only for the Event on the Ship. Admittance is only by the official invitation as issued by the Company.
4. The Company reserve the right to change the Ship on which your Event will take place on at any time for an alternative Ship of equal Class.
5. It is not permitted for the Purchaser or for any representative or guest of the Purchaser to bring into or consume in the dock any food or drink not provided by the Company.
6. The Ship is to be left in a clean and tidy condition at the end of each period of use. If any damage is done to any part of the Ship by the Purchaser or any of its representatives or guests, the expense of making good the same is to be paid by the Purchaser and the Purchaser hereby indemnifies the Company in respect of such expense.
7. The Company requires the Purchaser to pay the Fee for the Facilities in full prior to the event; 50% on confirmation of the booking and the remaining balance 28 days prior to the Event date. Any outstanding Fees from last minute requests and drinks ordered on consumption should be paid within 28 days after the Event.
8. In the event that the Company receives written notice cancelling the booking from the Purchaser the Company shall be entitled to retain the Fee (or a proportion thereof) as a cancellation fee calculated as follows:
  - The Fee in total if written notice of cancellation is received by the Company less than 28 days prior to the Event - 75% of the Fee if written notice of cancellation is received by the Company between 3 months and 28 days prior to the Event - 50% of the Fee if written notice of cancellation is received by the Company between 3 to 6 months prior to the Event - no cancellation Fee will apply if written notice of cancellation is received by the Company more than 6 months prior to the Event
9. The Purchaser is responsible for ensuring that the high standard of behaviour established on the Ship is maintained, and must also ensure that representatives and guests adhere to the generally accepted standards of behaviour and conduct as indicated by the Company. Any behaviour deemed to be unacceptable to the Company, the Company reserve the right to refuse access or remove from the Event.
10. The Purchaser shall hold the Company harmless against all and any losses, damages and so forth of whatever nature arising as a result of any breach or alleged breach of its obligations, undertakings and warranties as specified in this Agreement. Such indemnity to include all legal costs.
11. For the avoidance of doubt it is agreed and acknowledged that the Purchaser shall accept all liability for the costs of repairs, damage or claims suffered, incurred by or intimated to the Company as a result, directly or indirectly of any act or omission of its guests or representatives.
12. The Company will have no liability to the Purchaser in the event of it being prevented by any cause beyond its control from performing its obligations under this Agreement.
13. In the event of postponement/abandonment/cancellation of the Event the Purchaser may be entitled to a refund (in full or in part depending on the circumstances) of the Fee. Please contact the Company for details.
14. The Company may, by giving written notice to the Purchaser, forthwith terminate this Agreement and the license granted hereby in any of the following circumstances: (a) If the Purchaser or any of its representatives or guests has committed a material breach of any of the Purchaser's obligations under this Agreement; or (b) If the Purchaser goes into voluntary or involuntary liquidation (other than as part of a reconstruction or amalgamation) or is declared insolvent either in bankruptcy proceedings or has reached an agreement with creditors due to its failure or inability to pay its debts as they fall due, or if a receiver or administrator is appointed in respect of the whole part of the Purchaser's business.
15. Except in respect of claims for death or personal injury resulting from negligence or as otherwise prohibited by law, the Company's liability for any other loss or damage of whatsoever nature is specifically excluded.
16. The Company is the manager of the Ship. The Agreement shall be construed in accordance with Scots Law and shall be subject to the exclusive jurisdiction of the Scottish Courts.

To discuss your event at The Tall Ships Races in Greenock and to receive full menu options and prices, please contact Kim Wilson at [kim.wilson@sailinverclyde.com](mailto:kim.wilson@sailinverclyde.com)



Sail Inverclyde Limited, Suite 7, Clyde View, 22 Pottery Street, Greenock PA15 2UZ  
Tel: 01475 741671 [www.tallshipsracesgreenock.com](http://www.tallshipsracesgreenock.com)



**THE TALL SHIPS RACES 2011**  
**Greenock 9th - 12th July**





## ENJOY CORPORATE HOSPITALITY at The Tall Ships Races, Greenock 2011

Greenock is delighted to welcome back The Tall Ships Races for what is set to be a spectacular celebratory event! A magnificent fleet of over 70 Tall Ships from around the world will be berthed at Greenock's James Watt Dock and Inchgreen Quay from Saturday 9th until Tuesday 12th July 2011 carrying around 2500 young crew members.

### EXCLUSIVE OPPORTUNITIES

Be a part of this spectacular event by hosting a truly unique event onboard one of the world's most famous Tall Ships.

Whether you want to entertain and network with clients or reward and inspire staff, the excitement and originality of the beautiful Tall Ships set within a maritime festival on the west coast of Scotland will be sure to exceed your expectations.

### HERE ARE SOME IDEAS OF PACKAGES WE CAN OFFER:

#### MIDSHIPMAN Business Brunch

Start the day networking with clients and colleagues on the deck of a glorious Tall Ship!

**Includes**

- Tasty hot and cold brunch menu
- Fruit juices
- Fresh Tea and coffee

Number of Guests	QUAYSIDE Price pp from	SAILING Price pp from
50	£100	£130
100	£80	£95
150	£70	N/A
200	£65	N/A

#### COMMODORE BBQ Onboard

The perfect place for your summer BBQ!

**Includes**

- Luxury BBQ Menu
- ½ bottle of wine pp

Number of Guests	QUAYSIDE Price pp from	SAILING Price pp from
50	£120	£150
100	£100	£115
150	£90	N/A
200	£85	N/A

#### CAPTAIN Canape Party

Mingle and move around the deck of your very own Tall Ship!

**Includes**

- Selection of 8 delicious canapés
- ½ bottle of wine pp

Number of Guests	QUAYSIDE Price pp from	SAILING Price pp from
50	£110	£140
100	£90	£105
150	£80	N/A
200	£75	N/A

#### ROAMING OYSTER SHUCKERS

Alternatively, add some "Roaming Oyster Shuckers" to mingle with your guests, opening and serving fresh oysters on demand to any of the packages – Additional Cost £15pp based on 2 oysters pp.

#### COMMANDER Seafood Buffet on ice

Entertain your guests in true maritime style with the best of Scottish seafood served in a personalized sculpted ice bar!

**Includes**

- Deluxe seafood buffet
- Sculpted ice bar with corporate logo & haze of dry ice
- ½ bottle of wine pp

Number of Guests	Quayside price pp from (excl.VAT)
50	£145
100	£120
150	£110
200	£105

#### ENSIGN Carnival Cocktails

Enter the carnival spirit with a colourful party!

**Includes**

- Full Cocktail bar
- Selection of refreshing summer cocktails (3 pp)
- Tasty Buffet menu

Number of Guests	Quayside price pp from (excl.VAT)
50	£140
100	£120
150	£110
200	£105

#### ADMIRAL Oysters & Champagne

Celebrate and spoil your guests with Loch Fyne's finest oysters and vintage champagne!

**Includes**

- Loch Fyne Oysters (3pp)
- Sculpted ice bar with corp. logo & dry ice
- Moët & Chandon Vintage (1/2 bottle pp)

Number of Guests	Quayside price pp from (excl.VAT)
50	£145
100	£120
150	£110
200	£105

**ALL PACKAGES** are based on a 3 hour hire and include:

- Exclusive hire of Tall Ship
- Coach passes for direct access to event site
- VIP welcome tent with complimentary drink on arrival
- Dedicated Event Manager

ALL PRICES EXCLUDE VAT. Please note - all additional drinks will be charged upon consumption



## THE TALL SHIPS RACES, GREENOCK 2011 CORPORATE HOSPITALITY

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

POSTCODE: \_\_\_\_\_

WEBSITE: \_\_\_\_\_

MAIN CONTACT: \_\_\_\_\_

ALTERNATIVE CONTACT: \_\_\_\_\_

PHONE NUMBER: \_\_\_\_\_

MOBILE: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_

PREFERRED FORM OF CORRESPONDENCE: PHONE  EMAIL  POST

EVENT DATE: 9TH  10TH  11TH

EVENT TIME: MORNING  AFTERNOON  EVENING

EVENT TYPE: DAY SAIL  QUAYSIDE RECEPTION

NUMBER OF GUESTS: \_\_\_\_\_

MENU SELECTION: \_\_\_\_\_

DRINKS REQUIREMENT: \_\_\_\_\_

ADDITIONAL REQUESTS / ENTERTAINMENT REQUIREMENTS: \_\_\_\_\_

NUMBER OF COACH PASSES REQUIRED: \_\_\_\_\_

BACKGROUND INFORMATION (100 WORDS MAX):

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

